

From: [Tony Ng](#)
To: [Hempel, Mark](#)
Cc: [Mohammad, Syed](#)
Subject: RE: RFP 22-70621 Workload Automation - Best and Final Offer (BAFO) Request
Date: Tuesday, September 13, 2022 2:21:17 PM
Attachments: [image001.png](#)

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Mark, thank you for sending this BAFO request to us. Mainline and our partners, BMC and VPMA, had worked diligently at the outset of this RFP effort to provide the State of Indiana with our most aggressive, competitive pricing to win your business. The pricing that you already have is our best and final offer.

Thanks.

Tony Ng
Account Executive
Mainline Information Systems
<http://www.mainline.com>
Mobile – (513)708-4986



From: Hempel, Mark <mhempel@idoa.IN.gov>
Sent: Monday, September 12, 2022 2:35 PM
To: Tony Ng <Tony.Ng@mainline.com>
Cc: Mohammad, Syed <SMohammad@idoa.IN.gov>
Subject: RFP 22-70621 Workload Automation - Best and Final Offer (BAFO) Request

Hi Tony,

Please review the Best and Final Offer letter with instructions in the attached document.

Please submit your response via email (MHempel@idoa.IN.gov) at your earliest convenience, but not later than **5:00 PM Eastern Time on September 14, 2022**. Once the response has been received, it will be incorporated with the information provided in the original proposal.

Regards,

Mark Hempel

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